G4 Spatial Technologies DIR-TSO-3676 Appendix C Pricing Index

	Customer
Manufacturer/Product Line/Product Category/Service	Discount %
Categories/Training Categories	off MSRP
Leica Geosystems: Hardware	
Digital Levels-AM	20.25%
TPS Survey (High End)-AG	20.25%
GNSS Survey (High End)-EH	20.25%
Controllers & Field Software-AF	20.25%
Reference Stations -ER	20.25%
Phased Based Scanners-CA	20.25%
Time of Flight Scanners-CB	20.25%
ScannerAccessories TFS-CC	20.25%
Construction Tools	15.75%
TPS Survey (Mid-Range)-AD	15.75%
GNSS (Mid-Range)-AT	15.75%
Rotating Laser Family: CT	15.75%
Topcon/Sokia: Hardware	
CX-105 5" Total Station	15.75%
MAGNET Field GPS	10.75%
Sensfly: Hardware	
UAV:402/403 Family	10.25%
UAV Accessories: 500 to 705	10.25%
Leica Geosystems: Software	
Infinity Processing Software-AV	20.25%
Leica Geosystems Cyclone Family-CD	20.25%
Leica Geosystems CloudWorx Family-CE	20.25%
MicroSurvey: Software	
Evidence Recorder/IMS Map360	10.25%
Carlson: Software	
SurvCad/SurvCE	10.25%
Related Services: Leica Geosystems	
On-site Training and Installation: on-stie training per day	15.25%
On-site GPS/TPS Training per day	15.25%
Annual Firmare/Software Updates & Extended Warranties	10.25%
First Year GNSS/GPS Statewide Network Subscription	
Related Services: G4 Spatial Technologies	
Repairs & Service: Total Station Callibration	10.25%
On-site GPS/TPS Training per day	10.25%
On-site Training & Installation per day	10.25%
Optional Items: Lecia Geosystems	
Hardware: Accessories S&E	20.25%
Third Party Accessories	10.75%
Optional Items: Seco	
Third Party Accessories	10.75%

Department of Information Resources Request for Offer DIR-TSO-TMP-245 Information Technology (IT) Based Land Surveying Hardware, Software and Related Services BID PACKAGE 2 - PRICING SHEET - PER ADDENDUM 1

COMPANY NAME	G4 Spatial Technologies	
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DO NOT make any changes to the format of the grids. Insert additional rows as needed.

PRODUCT (HARDWARE AND SOFTWARE)							
CATEGORY / DESCRIPTION (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
Hardware:TPS Survey(HighEnd):AG	Leica Geosystems	Nova MS60 - MultiStation Instrument Kit	6010090	R	\$56,825.00	20.25%	\$45,657.82
Hardware:Digital Levels:AM	Leica Geosystems	LS10 .3mm precision digital level	804550	R	\$6,750.00	20.25%	\$5,423.50
Hardware:GNSS Survey(HighEnd):EH	Leica Geosystems	GS15 Performance SmartAntenna	838041	R	\$15,400.00	20.25%	\$12,373.61
Hardware:Controllers & FieldSoftware:AF	Leica Geosystems	CS20 3.75G Field Controller. Ruggedized Wink	6010135	R	\$8,470.00	20.25%	\$6,805.49
Sofeware:Infinity Processing Software:AV	Leica Geosystems	Infinity TPS Scanning Bundles (Node Locked):	808790	R	\$2,750.00	20.25%	\$2,209.57
Hardware:Reference Stations:ER	Leica Geosystems	GNSS/GPS Reference Station Receivers	778849	R	\$15,750.00	20.25%	\$12,654.83
Hardware:Phased Based Scanners:CA	Leica Geosystems	Forensics - Leica ScanStation PS40	6010383	R	\$123,915.00	20.25%	\$99,563.38
Hardware:Time of Flight Scanners:CB	Leica Geosystems	Leica ScanStation C10 Laser Scanning	6003155	R	\$89,000.00	20.25%	\$71,509.83
Hardware:Scanner Accessories:TFS-CC	Leica Geosystems	Lightweight ScanStation Transport	805221	R	\$1,295.00	20.25%	\$1,040.51
Software:Cyclone Family:CD	Leica Geosystems	Leica Cyclone-Basic	798749	R	\$1,925.00	20.25%	\$1,546.70
Software:CloudWorx Family:CE	Leica Geosystems	Leica CloudWorx-Basic for Autocad	806422	R	\$1,130.00	20.25%	\$907.93
Hardware:MCC Sensors	Leica Geosystems	Kit-Installation, iGG2	6009020	R	\$5,370.00	20.25%	\$4,314.69
Hardware:GNSS MC	Leica Geosystems	Kit IGC60 GNSS Receiver radio UHF	6010196	R	\$12,875.00	20.25%	\$10,344.82
Hardware:Levels Construction Tools	Leica Geosystems	NA320 Level 360	840381	R	\$219.00	15.75%	\$185.89
Hardware:TPS Survey(Mid-Range)AD	Leica Geosystems	TS02plus total station, 7" simple numeric standard	785759	R	\$6,250.00	15.75%	\$5,305.12
Hardware:GNSS MidRange:AT	Leica Geosystems	GS14 Professional SmartAntenna Rover Kit	6007813	R	\$11,740.00	15.75%	\$9,965.13
Hardware:Rotating Laser Family:CT	Leica Geosystems	Rugby 810 with Rod Eye-140 and Alkaline Bat	6009876	R	\$1,250.00	15.75%	\$1,061.02
Hardware:Topcon/Sokkia Corporation	Topcon/Sokkia	CX-105 5" Total Station, dual display, laser pl	2140342E0	R	\$9,260.00	15.75%	<i>\$7,860.06</i>
Hardware:Topcon/Sokkia Corporation	Topcon/Sokkia	MAGNET Field GPS	61060-SURSK	R	\$1,030.00	10.75%	\$926.17
Hardware:UAV:402/403 Family	Sensefly	eBee Professional Mapping	402-01-03	R	\$16,490.00	10.25%	\$14,910.77
Hardware:UAV Accessories:500 to 705	Sensefly	propeller SC-EB (2 pack)	500-05-01	R	\$70.00	10.25%	\$63.30
Software:Evidence Recorder/IMS Map360	MicroSurvey	Mapscence Evidence Recorder 10	SW-EVR	R	\$1,195.00	10.25%	\$1,080.56
Software:SurvCad/SurvCE	Carlson Software	Carlson SurvCE GPS to Carlson SurvCE	8214539	R	\$600.00	10.25%	\$542.54

RELATED SERVICES DIR Customer DIR Customer Detailed Service Description Manufacturer's Part Number MSRP Discount % off RELATED SERVICE CATEGORY Price* **MSRP** Leica Geosystems Training & Installation On-Site Training Per Day, does not include expenses 6390041 \$1,795.00 15.25% \$1,532.67 Leica Geosystems Training On-Site GPS/TPS Training Per Day, does not include expenses 6390026 \$1,000.00 15.25% \$853.86 Leica Geosystems CCP Annual Firmare/Software Updates & Extended Warranties 8246193 \$1,300.00 10.25% \$1,175.50 First Year GNSS/GPS Statewide Network Subscription 5305442 \$2,000.00 10.25% Leica Geosystems Smartnet \$1,808.46 G4 Spatial Technologies Training/Installatio On-Site Training/Installation Per Day, does not include expenses 99962 \$1,500.00 10.25% \$1,356.35

^{*} DIR CUSTOMER PRICE contains 0.75% DIR Administrative Fee and it will be AUTOMATICALLY calculated once all other cells are filled.

For reference purposes, the formula to calculate DIR Customer Price is: DIR Customer Price = MSRP x (1-DIR Discount%) x (1+0.75%)

G4 Spatial Technologies Training	On-Site GPS/TPS Training Per Day, does not include expenses		Train		\$750.00	10.25%	\$678.17
G4 Spatial Repairs & Service	Total Station Calibration		CALTS		\$175.00	10.25%	\$158.24
		OPTIONAL ITEMS					
CATEGORY / DESCRIPTION (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
Thirdparty Accessories	Seco Manufacturing	Prism Pole Bipod Thumb Release	5217-04	R	\$149.00	10.75%	\$133.98
Thirdparty Accessories	Leica Geosystems	HPR3, Satelline-4Pro 35W high power radio, 4	844965	R	\$2,495.00	10.75%	\$2,243.49
Hardware:Accessories S&E		GST120-9, Tripod, Telescopic, selfclosing, with	667301	R	\$350.00	20.25%	\$281.22
		VOLUME DISCOUNT					
CATEGORY / DESCRIPTION (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Product Quantity Range for Volume Discount	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
A	DDITIONAL DISCO	UNT BASED ON TOTAL STATEWIDE	AGGREGATE (CONTRACT SA	ALES		
Contract Sales Threshold	Product or Category Description		Manufacturer's Part Number if Applicable		Original Discount	Additional Discount	Total Discount